

Lanka Rating Agency

Rating Report

National Savings Bank - Additional Tier 1 Perpetual Bonds | LKR 5Bn

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| Rating History | | | | | | |
|--------------------|------------------|-------------------|---------|----------|--------------|--|
| Dissemination Date | Long Term Rating | Short Term Rating | Outlook | Action | Rating Watch | |
| 05-Jan-2024 | AA | - | Stable | Maintain | - | |
| 30-Dec-2022 | AA | A1 | Stable | Initial | - | |

Rating Rationale and Key Rating Drivers

The rating of the National Savings Bank (NSB or the Bank) reflects 100% ownership of the Government of Sri Lanka and the government's explicit guarantee on all of its deposits mandated by the National Savings Bank Act. The Act requires the Bank to invest 60% of its deposits in government securities, which lowers its risk and improves liquidity. Being a government-owned savings bank, NSB has a strong foothold in Sri Lankan household. This has led to significant market share in industry deposits (9.2% of industry deposits) for the Bank. The Bank remains exposed to interest rate risk due to high exposure in government securities, as reflected by variance in the Bank's profitability over the years. The Profit Before Tax (PBT) remained low in 9M23 (LKR 499Mn) while Profit After Tax (PAT) stood at LKR 4.9Bn as the interest expense increased in higher proportion, resulting in lower core spread. The Bank is expected to improve its spread going forward as it re-prices its deposits. The Bank recorded PAT of LKR 2.5Bn and LKR 22.1Bn in CY22 and CY21, respectively. The Bank's Impaired Loans (Stage 3) Ratio (net of Stage 3 Impairment) was well below the industry average which stood at 3.06% in 9MCY23. Despite a recent decrease in margins, increased provisioning expense and decrease profitability, the capital adequacy of the Bank remained strong with Total Capital Adequacy Ratio (CAR) standing at 16.25% as of 9MCY23, well above the regulatory minimum requirement of 12.5%.

The rating is dependent on continuation of government's guarantee on the deposits of the Bank as per the National Saving Bank Act. Any significant change in the Act or significant deterioration in the Bank's liquidity position amidst the government's inability to support the Bank can impact ratings. The Bank's continuous ability to meet regulatory requirements will remain key. At the same time, minimizing asset liability gap remains important for the rating.

| Disclosure | | | | |
|-----------------------|---|--|--|--|
| Name of Rated Entity | National Savings Bank - Additional Tier 1 Perpetual Bonds LKR 5Bn | | | |
| Type of Relationship | Solicited | | | |
| Purpose of the Rating | Debt Instrument Rating | | | |
| Applicable Criteria | Methodology Financial Institution Rating(Jun-22) | | | |
| Related Research | Sector Study Commercial Bank (Dec-22) | | | |
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Issuer Profile

Profile National Savings Bank (NSB or the Bank) was incorporated in 1972 by the National Savings Bank Act, No.30 of 1971. It is regulated by the Central Bank of Sri Lanka. The Bank was granted the status of a Licensed Specialized Bank in terms of the Banking Act No. 30 of 1988. The Bank initially known as "The Ceylon Savings Bank", commenced operations in the year 1832 by Sir Robert Wilmot Horton to inculcate the savings habit amongst the people as well as to introduce formal banking practices to the nation. NSB operates with 262 branches spread across the island and has 4,528 staff members. Principal activities of the Bank are accepting deposits, retail lending, corporate lending, international banking, treasury, and trade finance services.

Ownership 100% of the shares are held by the Government of Sri Lanka (GoSL) in the name of the Secretary to the Treasury in his/her official capacity and who shall not dispose of those shares in any manner whatsoever. NSB as one of the state-owned specialized banks and is of strategic importance to the Government of Sri Lanka. The Bank's ownership has remained stable, with the government maintaining its ownership since 1971. The GoSL provides NSB with industry-specific working knowledge and strategic thinking capabilities as the only shareholder. The Ministry of Finance appoints the relevant individuals with the requisite experience to run the affairs of the Bank and enable the Bank to achieve its objectives. The Bank operates under the Ministry of Finance and is the only Bank in the country with 100% Government guarantee on all deposits as per National Savings Bank Act No 30. of 1971. Hence, the financial strength of the government to support the Bank is considered excellent as the government also has the ability to print the money, if needed.

Governance The overall control of the Bank vests in the seven-member Board of Directors as per the National Savings Bank Act, No.30 of 1971 and the present Board consists of four members. The collective background of the BOD provides a balanced mix of skills and experience. The Chairperson, Dr. Harsha Cabral PC, assumed duties in May 2023. He currently serves as an Independent Non-Executive Director at DIMO PLC, Hayleys PLC, Alumex PLC, Tokyo Cement Company PLC etc. The Board has constituted five Committees to run the operations smoothly in the Bank. The Auditor General acts as the external auditor of the Bank. The Auditor has given an unqualified opinion on the financial statements for CY22.

Management NSB operates through a well-defined, detailed organization structure, which comprises main functional segments of the Bank. As a result of retirement of previous Chief Executive Officer (CEO) currently Ms. G V A D D Silva has been assigned to oversee the functions of General Manager/ CEO. She is the current Deputy General Manager of Treasury and International Banking of the Bank. She is supported by a large and well versed corporate and executive management. The new GM/CEO is expected to take over the Bank in January 2024. The Bank has formed eighteen management committees through which they effectively manage the operations. The Bank is in the process of implementing a new core banking solution that is expected to be launched by March/April 2024. This is considered a crucial milestone for the Bank as it intends to increase its digital footprint.

Business Risk The banking sector, as at 9MCY23, recorded an asset base of LKR 19.8Tn, which is an improvement of 2.8%, while investments increased by 18.1% compared to the same quarter of the previous year. The deposits increased by 6.1% as at 9MCY23 to LKR 16.1Tn and net loans and advances decreased by 7.6% to LKR 9.8Tn, compared to the same quarter of the previous year. The sector's Profit After Tax (PAT) recorded a notable increase of 71.1% as at 9MCY23 to LKR 146.4Bn, compared to LKR 85.5Bn in 9MCY22. NSB is considered a large-sized bank, holding the majority of the Licensed specialized banking sector in terms of total advances and total deposits for CY22. NSB's deposits (LKR 1.5Tn) account for 9.6% of total deposits of the banking sector in the country in CY22. The interest income of the Bank has increased by 71.4% to LKR 170.2Bn in 9MCY23 (CY22: LKR 172.9Bn) compared to the same quarter of previous year. Similarly, the interest expense of the Bank increased by 71.4% to LKR 151.9Bn in 9MCY23 (CY22: LKR 140.5Bn) compared to 9MCY22. As a result, the Bank's Net Interest Income (NII) recorded at LKR 18.3Bn in 9MCY23 (CY22: LKR 32.5Bn) which indicates a decline of 37.8% compared to LKR 29.5Bn of the same quarter of previous year. This resulted in lower core spreads for the Bank. The Profit Before Tax (PBT) of the Bank in 9MCY23 stands at LKR 499Mn (CY22: LKR 4.5Bn) compared to LKR 4.9Bn in 9MCY22. PAT in 9MCY23 is LKR 4.9Bn after adjusting for deferred tax reversal of LKR 4.4Bn, which has improved by 54.5% from 9MCY22. However, PAT has a drop by 88.7% to LKR 2.5Bn in CY21. The decline was due to considerable increase in interest expenses outpacing the growth in interest income and increase in operating expenses including impairment provisions. The Bank intends to focus on providing superior banking solutions to its clients by moving towards digitization and is adopting new technology platforms to sustain its competitive edge.

Financial Risk The Bank has been able to maintain the Impaired Loans (Stage 3) Ratio (net of Stage 3 Impairment) significantly below the industry average over the periods. In 9MCY23, the Bank's Impaired Loans (Stage 3) Ratio (net of Stage 3 Impairment) stood at 3.06% while the industry ratio recorded at 13.6%. At the end of CY22, the Bank's investment book comprised mainly of government securities (83.9%). Most of these are treasury bonds. This exposes the Bank to interest rate risk. The Bank intends to change the mix of its government securities portfolio slightly towards treasury bills to reduce the risk and minimize its asset liability gap. NSB reported a deposit base of LKR 1.5Tn as of 9MCY23, which was only a marginal decrease compared to CY22. Majority of the deposits are maturing in next 6 months. The Bank has a strong retention rate and is expected to rationalize expensive deposits. The Bank's Statutory Liquid Asset Ratio (SLAR) and Net Stable Funding Ratio (NSFR) remained strong at 40.62% in CY22 (9MCY23: 52.57%) and 180.51% in CY22 (9MCY23:177.46%) respectively, whereas the Central Bank stipulated minimum requirements are 20% and 100%. The Bank's Total Capital Adequacy Ratio (CAR) reduced to 17.99% in CY22 from 20.83% in CY21 and marginally reduced in 9MCY23 to 16.25% from CY22, but it is well above the regulatory minimum requirement of 12.50%.

Instrument Rating Considerations

About the Instrument NSB went into a Basel III Compliant, Unlisted, Rated, Unsecured, Subordinated, Perpetual, Additional Tier 1 Capital Bonds. The issue was of LKR 5Bn. The objective of the issue was to increase the Tier 1 Capital of the Bank and to finance the lending activities of the Bank. The tenure of the Bond is perpetual with a call option to be exercised at the end of 5 years at the discretion of the Bank while fulfilling the other conditions described under item 5 of the Web Base Return Code 20.2.2.1.1.1 of the Banking Act Direction No.1 of 2016.

Relative Seniority/Subordination of Instrument In the event of an occurrence of a trigger point, as determined at the sole discretion of the Monetary Board of Central Bank of Sri Lanka, there would be a full/partial and permanent write-down of the Bond by the Bank without any requirement of approval by the bondholders, in compliance with Basel III requirements.

Credit Enhancement The Additional Tier 1 Capital Bond subscription closed at LKR 5Bn. The first payment started on April 2021 and although the instrument is perpetual, the Call Option is there in place and the Bank can redeem the Additional Tier 1 Capital Bond after the expiry of 5 years at the discretion of the Bank.

LRA

Financials (Summary) in LKR mln

Lanka Rating Agency

| National Savings Bank | Sep-23 | Jun-23 | Dec-22 | Dec-21 |
|---|-----------|-----------|-----------|------------|
| Public Limited Company | 9M | 6M | 12M | 12M |
| BALANCE SHEET | | | | |
| BALANCE SHEET | | | | |
| 1 Stage I Advances - net | 486,701 | 492,588 | 515,658 | 504,89 |
| 2 Stage II Advances - net | 31,255 | 28,343 | 21,774 | 20,35 |
| 3 Stage III Advances (NPLs) | 30,166 | 27,445 | 25,509 | 19,99 |
| 4 Stage III Impairment Provision | (13,806) | (11,839) | (9,913) | (6,30 |
| 5 Investments | 890,133 | 858,766 | 834,008 | 845,4 |
| 6 Debt Instruments | 131,771 | 138,572 | 134,298 | 128,0 |
| 7 Other Earning Assets | 19,556 | 12,749 | 10,466 | 7,12 |
| 8 Non-Earning Assets | 111,431 | 104,535 | 84,887 | 59,4 |
| Total Assets | 1,687,207 | 1,651,158 | 1,616,686 | 1,579,0 |
| 6 Deposits | 1,474,536 | 1,470,662 | 1,476,740 | 1,428,4 |
| 7 Borrowings | 107,378 | 79,862 | 44,631 | 52,93 |
| 8 Other Liabilities (Non-Interest Bearing) | 25,210 | 21,353 | 22,423 | 21,6 |
| Total Liabilities | | | | |
| | 1,607,124 | 1,571,876 | 1,543,794 | 1,503,0 |
| Equity | 80,083 | 79,282 | 72,892 | 76,0 |
| INCOME STATEMENT | | | | |
| | | | | |
| 1 Mark Up Earned | 170,276 | 112,601 | 172,940 | 131,4 |
| 2 Mark Up Expensed | (151,936) | (100,558) | (140,477) | (76,8 |
| 3 Non Mark Up Income | 2,598 | 1,389 | 1,617 | 3,5 |
| Total Income | 20,938 | 13,432 | 34,080 | 58,1 |
| 4 Non-Mark Up Expenses | (17,560) | (11,154) | (21,455) | (19,2 |
| 5 Provisions/Write offs/Reversals | (2,877) | (1,697) | (4,862) | (4,3 |
| Pre-Tax Profit | 500 | 582 | 7,763 | 34,5 |
| 6 Taxes | 4,419 | 3,385 | (5,233) | (12,4 |
| Profit After Tax | 4,919 | 3,967 | 2,530 | 22,1 |
| | | 5,507 | 2,550 | 22,1 |
| RATIO ANALYSIS | | | | |
| 1 Revenues | | | | |
| Advances' Yield | 16.9% | 16.7% | 13.1% | 9.3% |
| Spread Asset Yield - Cost of Funds | 1.7% | 1.7% | 2.1% | 3.8% |
| 2 Performance | 1.770 | 1.770 | 2.170 | 5.070 |
| Cost of Funds [Mark Up Expensed / Average (Deposits + | | | | |
| Borrowings)] | 13.1% | 13.1% | 9.4% | 5.5% |
| ROE | 8.6% | 10.4% | 3.4% | 33.9% |
| 3 Capital Adequacy | | I | | |
| Capital Adequacy Ratio | 16.3% | 17.1% | 18.0% | 20.8% |
| Net Stable Funding Ratio [Available Stable Funding / Required | | | | |
| Stable Funding] | 177.5% | 172.2% | 180.5% | 160.8% |
| 4 Funding & Liquidity | · | · | | |
| Liquid Assets / (Deposits + Borrowings Net of Repo) | 54.2% | 54.0% | 54.3% | 57.0% |
| Demand & Saving Deposit Coverage Ratio | 3.1 | 3.1 | 3.1 | 2.6 |
| Top 20 Deposits / Deposits | 7.9% | 8.4% | 9.4% | 13.5% |
| 5 Credit Risk | ,, | 0.170 | 5.170 | 10.070 |
| Impaired Loan Ratio [Stage III Advances (NPLs) / Gross | | | | |
| | 5.4% | 4.9% | 4.5% | 3.6% |
| Advances | | | | |
| Advances] Provision Coverage Ratio [Impairment Provision / Stage III | 45.8% | 43.1% | 38.9% | 31.5% |



Credit Rating

Credit rating reflects forward-looking opinion on credit worthiness of underlying entity or instrument; more specifically it covers relative ability to honor financial obligations. The primary factor being captured on the rating scale is relative likelihood of default.

S

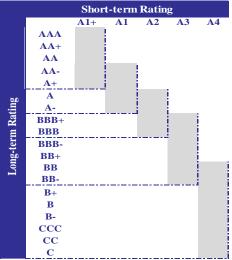
| Cool- | Long-term Rating Definition |
|----------------|--|
| Scale | Definition |
| AAA | Highest credit quality. Lowest expectation of credit risk. Indicate exceptionally strong capacity for timely payment of financial commitments |
| AA+ | |
| AA | Very high credit quality. Very low expectation of credit risk. Indicate very strong capacity for timely payment of financial commitments. This capacity is not significantly vulnerable to foreseeable events. |
| AA- | |
| \mathbf{A}^+ | |
| | High credit quality. Low expectation of credit risk. The capacity for timely payment of |
| | financial commitments is considered strong. This capacity may, nevertheless, be |
| Α | vulnerable to changes in circumstances or in economic conditions. |
| А- | |
| BBB+ | |
| | Good credit quality. Currently a low expectation of credit risk. The capacity for timely |
| BBB | payment of financial commitments is considered adequate, but adverse changes in circumstances and in economic conditions are more likely to impair this capacity. |
| BBB- | |
| BB+ | Moderate risk. Possibility of credit risk developing. There is a possibility of credit risk |
| BB | developing, particularly as a result of adverse economic or business changes over time; however, business or financial alternatives may be available to allow financial commitments to be met. |
| BB- | |
| B + | High credit risk. A limited margin of safety remains against credit risk. Financial |
| в | commitments are currently being met; however, capacity for continued payment is |
| | contingent upon a sustained, favorable business and economic environment. |
| B- | |
| CCC | Very high credit risk. Substantial credit risk "CCC" Default is a real possibility. |
| СС | Capacity for meeting financial commitments is solely reliant upon sustained, favorable |
| ~~ | business or economic developments. "CC" Rating indicates that default of some kind appears probable. "C" Ratings signal imminent default. |
| С | appears probable. C Ratings signar miniment default. |
| D | Obligations are currently in default. |

| Scale | Definition |
|-------|---|
| A1+ | The highest capacity for timely repayment. |
| A1 | A strong capacity for timely repayment. |
| A2 | A satisfactory capacity for timely repayment. This may be susceptible to adverse changes in business, economic, or financial conditions. |
| A3 | An adequate capacity for timely repayment. Such capacity is susceptible to adverse changes in business, economic, or financial conditions. |
| | The capacity for timely repayment is more |

Short-term Rating

susceptible to adverse changes in business, **A4** economic, or financial conditions. Liquidity

may not be sufficient.



*The correlation shown is indicative and, in certain cases, may not hold.

| Outlook (Stable, Positive, Negative, Developing) Indicates the potential and direction of a rating over the intermediate term in response to trends in economic and/or fundamental business/financial conditions. It is not necessarily a precursor to a rating change. 'Stable' outlook means a rating is not likely to change. 'Positive' means it may be raised. 'Negative' means it may be lowered. Where the trends have conflicting elements, the outlook may be described as 'Developing'. | Rating Watch Alerts to the possibility of a rating change subsequent to, or, in anticipation of some material identifiable event with indeterminable rating implications. But it does not mean that a rating change is inevitable. A watch should be resolved within foreseeable future, but may continue if underlying circumstances are not settled. Rating watch may accompany rating outlook of the respective opinion. | Suspension It is not possible to update an opinion due to lack of requisite information. Opinion should be resumed in foreseeable future. However, if this does not happen within six (6) months, the rating should be considered withdrawn. | Withdrawn A rating is withdrawn on a) termination of rating mandate, b) the debt instrument is redeemed, c) the rating remains suspended for six months, d) the entity/issuer defaults., or/and e) PACRA finds it impractical to surveill the opinion due to lack of requisite information. | Harmonization A change in rating due to revision in applicable methodology or underlying scale. |
|---|---|--|--|---|
|---|---|--|--|---|

Surveillance. Surveillance on a publicly disseminated rating opinion is carried out on an ongoing basis till it is formally suspended or withdrawn. A comprehensive surveillance of rating opinion is carried out at least once every six months. However, a rating opinion may be reviewed in the intervening period if it is necessitated by any material happening.

Note. This scale is applicable to the following methodology(s):

- a) Broker Entity Rating b) Corporate Rating
- c) Debt Instrument Rating
- d) Financial Institution Rating

e) Holding Company Rating

- f) Independent Power Producer Rating g) Microfinance Institution Rating
- h) Non-Banking Finance Companies Rating

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| | 10.1 |
|-------|-------|
| LRA | สมเ |
| LKA | 3411 |
| DIGIN | 194.1 |

Regulatory and Supplementary Disclosure

| Nature of Instrument | Size of Issue (LKR) | Tenor | Sec | urity | Quantum of Security | Nature of Assets | Trustee | Book Value of Assets as at FY22 (LKR) |
|---|--|-------------------------|-----------|-------|---------------------|------------------|---------|---|
| BASEL III COMPLIANT, UNLISTED, UNSECURED, RATED, SUBORDINATED, PERPETUAL, ADDITIONAL TIER 1 CAPITAL BOND ISSUE | 5Bn | Perpetual (Note 01) | Unsecured | | N/A | N/A | N/A | 5Bn |
| Name of Issuer | National Savings Bank | | | | | | | |
| Issue Date | 27/10/2020 | 27/10/2020 | | | | | | |
| Maturity | Perpetual (Note 01) | Perpetual (Note 01) | | | | | | |
| Coupon Basis | 06M T.Bill+1.50% p.a. (Floor -9% p.a. Semi - Annually and Cap -12% p.a.) | | | | | | | |
| Repayment | Bullet Payment at the end of the tenor (Note 01) | | | | | | | |
| Option | | | | | | | | |

| | | | | NSB | | | |
|--------------------|-------------------|------------------------|-----------------|-----------------|-------------|-----------------------|--|
| Due Date Principal | Opening Principal | Principal Repayment | Coupon Due Date | e Floating Rate | Coupon | Principal Outstanding | |
| | LKI | R | | | LKR | LKR | |
| Type A | | | | | | | |
| | 5,000,000,000 | - | 27-Oct-20 | | | 5,000,000,000 | |
| | 5,000,000,000 | - | 27-Apr-21 | 9.00% | 224,383,562 | 5,000,000,000 | |
| | 5,000,000,000 | - | 27-Oct-21 | 9.00% | 225,616,438 | 5,000,000,000 | |
| | 5,000,000,000 | - | 27-Apr-22 | 9.66% | 240,838,356 | 5,000,000,000 | |
| | 5,000,000,000 | - | 27-Oct-22 | 12.00% | 300,821,918 | 5,000,000,000 | |
| | 5,000,000,000 | - | 27-Apr-23 | 12.00% | 284,219,178 | 5,000,000,000 | |
| | 5,000,000,000 | - | 27-Oct-23 | 12.00% | 285,780,822 | 5,000,000,000 | |
| | 5,000,000,000 | - | 27-Apr-24 | | | 5,000,000,000 | |
| | 5,000,000,000 | - | 27-Oct-24 | | | 5,000,000,000 | |
| | 5,000,000,000 | - | 27-Apr-25 | | | 5,000,000,000 | |
| | 5,000,000,000 | (Note 01) | 27-Oct-25 | | | | |

Note 01 - Call Option - The Bank is entitled to redeem the Additional Tier 1 Capital Bond after expiry of 05 years at the discretion of the Bank